



INTRODUCTION DR. TIMOTHY CHOU

Long Version

I'd like to introduce Dr. Timothy Chou.

Dr. Chou started his career in Silicon Valley at one of the first Kleiner-Perkins startups, Tandem Computers. Since then he's been lucky enough to be a part of some successful and not so successful startups and today serves as the Chairman of the Alchemist Accelerator, which invests in early-stage industrial IoT companies.

Tim has also worked at large companies including Oracle Corporation, where he was President of Oracle On Demand for six years. This was the foundation for Oracle's multi-billion dollar cloud business. At the time, he was one of only three people to ever hold the title of President at Oracle. Today he consults for Fortune 500 companies and serves as a member of the board of directors of two public companies: Blackbaud and Teradata.

While at Oracle he authored his first landmark book, *The End of Software*, which foretold the rise of SaaS applications and featured three early stage startups Salesforce, Netsuite and VMWare. More recently he launched a new book, *Precision - Principles, Practices and Solutions for the Internet of Things*. The book was recently launched in Vietnam and the prime minister has called it a guidebook for the next step in the Vietnamese economy.

In parallel with his commercial career he has also taught at Stanford University for over thirty years. For fifteen years he taught core computer science and only took a break because he had to fly to Bali for a sales kickoff meeting and get back within 36 hours to teach class. After leaving Oracle he went back to Stanford and started the first class on cloud computing. His guest lecturers have included the CEO of salesforce, the vice-chairman of General Electric and the CTO of Amazon.

He has lectured at over twenty-five universities around the world and delivered keynote speeches on all six continents, please join me in welcoming him.

Short Version

Timothy Chou has been lucky enough to have a career spanning academia, successful (and not so successful) startups and large corporations. As President of Oracle On Demand he grew the cloud business from it's very beginning. Today he serves on the Board of Directors of Blackbaud (NASDAQ: BLKB) and Teradata (NYSE:TDC). He started his career at one of the original Kleiner Perkins startups, Tandem Computers. Today as the Chairman of the Alchemist Accelerator he is focused on next generation enterprise software startups. Finally, he started teaching at Stanford University in 1982 and launched the university's first class on cloud computing. His second landmark book [*Precision: Principals, Practices and Solutions for the Internet of Things*](#) was recently translated and published in Vietnam.